



NOVA SCOTIA
Department of Finance
Economics and
Statistics Division

Nova Scotia Business Statistics 2008



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Nova Scotia Business Statistics

6th Edition
April 2008

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Introduction

Data on the number of businesses, employment and payroll is compiled at the national and provincial level by Statistics Canada's Small Business and Special Survey Division and presented in *Employment Dynamics*¹. This edition of the *Nova Scotia Business Statistics* provides information from the most recent release of the *Employment Dynamics*, which is based on the latest available corporate tax database. The data cover all private and public sector businesses or organizations, including public administration, that issue T4 slips to employees for taxation purposes. Both incorporated and unincorporated entities are included², but only if they issue T4 slips to employees. Therefore, non-employer businesses³ are not included in the figures.

In order to provide more recent information, additional statistics are drawn from other sources. This release of the *Nova Scotia Business Statistics* also incorporates 2006 data on business by county and industry from Statistics Canada's Business Register. The major sources of information for the Business Register are updates from the Statistics Canada survey program and from Canada Revenue Agency's (CRA) Business Number account files. The definition of business used in this source is wider and includes all business establishments, defined as the smallest operating entities capable of reporting all basic industrial statistics⁴ and having paid employees⁵. Those entities that do not maintain an employee payroll, but may have a workforce that consists of contracted workers, family members or business owners are not included in those figures, since the

¹ Statistics Canada, *Employment Dynamics*, 2008, Catalogue No 61F0020XCB.

² The *Employment Dynamics* for a specific province counts every business issuing a T4 in that province. For example, a business with employees in both Nova Scotia and Ontario is counted as a business in each of Nova Scotia and Ontario. Businesses operating in multiple provinces are not, however, counted multiple times at the Canada level.

³ Business activity such as a corner store that is owner-operated with no paid employees would be excluded from this employer-based file.

⁴ The establishment should not be confused with the legal entity or place of business. For example, one legal entity, especially for large organizations, could be related to more than one establishment. Alternatively, one business establishment could represent more than one place of business.

⁵ An employee is defined as any person drawing pay for services rendered and for paid absences, and for whom their employer is required to remit to Canada Revenue Agency deductions for Income Tax, Canada Pension Plan and Employment Insurance.

Business Register does not have this information available.

The number of business bankruptcies reported in 2007 is sourced from Industry Canada's Superintendent of Bankruptcy Office, while registration of new companies is from the Registry of Joint Stock Companies.

This release of the *Nova Scotia Business Statistics* also incorporates 2004 data on small business profiles by industry, which provides information on the general performance and financial structure of all businesses within a given industry grouping. Each profile represents all businesses operating within the specified industry in each province, earning between \$30,000 and \$5 million in gross annual revenues for the reference year. The comparison of profitable versus non-profitable business and financial ratios are provided at the all businesses level (T1 and T2). The profiles are generated by Statistics Canada using a sample of CRA tax returns for unincorporated⁶ (T1) and incorporated⁷ (T2) businesses operating in Canada. The *2004 Small Business Profiles* provide information on most industries, excluding the finance and insurance sector.

⁶ Unincorporated businesses, which usually include the self-employed, provide an income/expense statement and other supporting documents.

⁷ Incorporated businesses provide an income/expense statement, a balance sheet statement and supporting CRA Schedules.

Highlights

Number of Businesses, Nova Scotia, 2005

	Small Business⁸	Large Business⁹
No of Businesses	29,712	2,651
Employment	131,800	274,400
Payroll	\$3,735 million	\$10,691 million

- There were 32,363 businesses with paid employees in Nova Scotia in 2005. This represents a 0.4% increase in the number of businesses from 2000 to 2005, as compared to a 9.9% growth for Canada, over the same time period.
- In 2005, the large business sector accounted for 8.2% of all businesses in Nova Scotia, as compared to 4.8% in Canada, while the small business sector accounted for 91.8% of all businesses in Nova Scotia, as compared to 95.2% in Canada.
- The decline in the number of business entities by 2.9% in Nova Scotia's large business sector between 2000 and 2005, was offset by a 0.8% increase in the number of business entities in the small business sector.
- The fastest growth in the number of businesses in Nova Scotia between 2000 and 2005, was observed in the unclassified category (269.4%), mining and oil and gas extraction (30.2%), utilities (24.0%), professional, scientific and technical services (11.7%), construction (9.6%), arts, entertainment and recreation (9.1%), and real estate, rental and leasing (9.0%). By contrast, a decline in the number of businesses was experienced in manufacturing (-15.0%), public administration (-10.7%), other services (-8.6%), wholesale trade (-8.6%), management of companies (-7.7%), retail trade (-6.4%), transportation and warehousing (-5.6%), and agriculture, forestry, fishing and hunting (-5.6%), over the same time period.

⁸ Defined as businesses with less than 50 employees.

⁹ Defined as businesses with 50 or more employees.

- Total employment in all businesses in Nova Scotia increased by 6.3% in 2005 over 2000, compared to 8.8% increase at the national level. In Nova Scotia, the small business sector experienced much faster employment growth than the large business sector at 15.1% and 2.5%, respectively, from 2000 to 2005. Businesses with less than twenty employees experienced the fastest employment growth, at 17.9%, in 2005 over 2000.
- In 2005, the large business sector employed 274,400 persons or 67.6% of all employees in Nova Scotia, slightly above the national level of 66.0%. The small business sector employed 131,800 individuals or 32.4% of all business employees in the province compared to 34.1% at the national level.
- Between 2000 and 2005, the fastest growth in employment in Nova Scotia, was observed in unclassified category (458.9%), administrative, support and waste management services (32.9%), accommodation and food services (26.3%), arts, entertainment and recreation (24.8), construction (20.8%), and management of companies and enterprises (19.9%). The significant decline in employment was experienced in utilities sector (13.8%), information and cultural industries (11.2%), educational services (6.4%), and agriculture, forestry, fishing and hunting (0.5%).
- Approximately 74.1% of the \$14,426 million in payroll in 2005 was derived from Nova Scotia's large business sector compared to 75.8% in 2000. The remaining 25.9% of the payroll in 2005 was derived from Nova Scotia's small business sector compared to 24.2% in 2000.
- In 2005, the overall payroll per employee was \$28,338 in businesses with less than 50 employees compared to \$38,961 in businesses with 50 or more employees.
- In 2005, 12,531 new companies were created in Nova Scotia, which employed 50,210 employees. Over 50% of all start-ups in 2005 were created in five industries: construction (12.8%), other services (10.6%), agriculture, forestry, fishing and hunting (9.3%), retail trade (9.3%), and professional, scientific and technical services (8.7%).
- In 2006-2007, there were 8,888 new company registrations in the province, a 6.7% decline from 2005-2006 and 6.1% decline from 2002-2003. The

number of new partnership and business name registrations declined slightly from 51.7% of all new registrations in 2002-2003 to 51.6% in 2006-2007. Incorporations under the Companies Act declined from 36.4% to 34.4%, while registrations under the Corporations Registration Act increased from 6.8% to 8.2%, over the same time period.

- There were 206 business bankruptcies in Nova Scotia in 2007, down 14.5% from 2006 and 25.6% from 2005. Four industries, construction, transportation and warehousing, retail trade, and accommodation and food services accounted for almost half of the bankruptcies in 2007, 17.0%, 11.2% and 10.7% and 9.7%, respectively. Liabilities associated with the year's bankruptcies declined 9.7% from the 2006 level to \$48.1 million in 2007.

Business by Employment Size, Nova Scotia, 2000 and 2005

Nova Scotia

Employment Size of Business	2000				2005			
	No. of Businesses		Employees ('000 ALUs)		No. of Businesses		Employees ('000 ALUs)	
	Number	% of Total	Number	% of Total	Number	% of Total	Number	% of Total
Total Businesses, all sizes	32,219	100.0	382.1	100.0	32,363	100.0	406.2	100.0
< 20 ALUs	27,505	85.4	77.0	20.2	27,656	85.5	90.8	22.4
20-49.9 ALUs	1,984	6.2	37.5	9.8	2,056	6.4	41.0	10.1
50-99.9 ALUs	866	2.7	27.8	7.3	867	2.7	31.9	7.9
100 + ALUs	1,864	5.8	239.8	62.8	1,784	5.5	242.5	59.7

Notes: (1) No. of Businesses - includes all private and public sector businesses or organizations (including public administration) which issued T4 slips to employees for the year. Both incorporated and unincorporated entities are included but only if they issue T4 for employees. Non-employer businesses are excluded.

(2) ALU--Average Labour Unit--is used to represent number of employees. It is calculated by dividing total annual payroll by average annual earnings per employee. No distinction is made between full-time and part-time employees.

Source: Statistics Canada, Small Business and Special Surveys Division, Employment Dynamics, 2008, Cat. No. 61F0020XCB and Longitudinal Employment Analysis Program (LEAP) Database, March 2008.

Business by Employment Size, Canada, 2000 and 2005

Canada

Employment Size of Business	2000				2005			
	No. of Businesses		Employees ('000 ALUs)		No. of Businesses		Employees ('000 ALUs)	
	Number	% of Total	Number	% of Total	Number	% of Total	Number	% of Total
Total Businesses, all sizes	1,020,841	100.0	13,186	100.0	1,121,958	100.0	14,352	100.0
<20 ALUs	903,038	88.5	2,679	20.3	1,004,631	89.5	3,305	23.0
20-49.9 ALUs	63,084	6.2	1,431	10.8	63,878	5.7	1,582	11.0
50-99.9 ALUs	23,336	2.3	1,072	8.1	23,293	2.1	1,162	8.1
100 + ALUs	31,383	3.1	8,004	60.7	30,156	2.7	8,304	57.9

Notes: (1) No. of Businesses - includes all private and public sector businesses or organizations (including public administration) which issued T4 slips to employees for the year. Both incorporated and unincorporated entities are included but only if they issue T4 for employees. Non-employer businesses are excluded.

(2) ALU—Average Labour Unit—is used to represent number of employees. It is calculated by dividing total annual payroll by average annual earnings per employee. No distinction is made between full-time and part-time employees.

Source: Statistics Canada, Small Business and Special Surveys Division, Employment Dynamics, 2008, Cat. No. 61F0020XCB and Longitudinal Employment Analysis Program (LEAP) Database, March 2008.

Business by Size and Industry, Number and Employment, Nova Scotia, 2000 and 2005

NAICS	Small Business (0-49.9 employees)				Larger Business (>50 employees)				Total Business			
	Number		Employment ('000)		Number		Employment ('000)		Number		Employment ('000)	
	2000	2005	2000	2005	2000	2005	2000	2005	2000	2005	2000	2005
Total	29,489	29,712	114.5	131.8	2,730	2,661	267.6	274.4	32,219	32,363	382.1	406.2
Agriculture, Forestry, Fishing & Hunting	3,931	3,705	9.9	10.1	37	39	1.5	1.2	3,968	3,744	11.4	11.4
Mining and Oil & Gas Extraction	50	73	X	X	36	39	X	X	86	112	1.8	1.9
Utilities	16	21	X	X	9	10	X	X	25	31	2.6	2.3
Construction	3,346	3,684	10.8	14.3	135	131	5.8	5.7	3,481	3,815	16.6	20.0
Manufacturing	1,512	1,267	8.0	8.8	436	389	31.3	30.7	1,948	1,656	39.3	39.5
Wholesale Trade	1,550	1,398	8.9	8.2	433	415	10.2	9.9	1,983	1,813	19.1	18.1
Retail Trade	3,494	3,255	17.9	18.7	272	271	31.8	34.2	3,766	3,526	49.7	52.9
Transportation & Warehousing	1,171	1,098	4.2	5.0	128	128	10.3	10.5	1,299	1,226	14.5	15.5
Information & Cultural Industries	239	233	1.1	1.7	80	69	9.7	7.8	319	302	10.8	9.6
Finance & Insurance	654	640	2.6	3.0	152	135	12.1	12.0	806	775	14.7	15.1
Real Estate, Rental & Leasing	820	899	2.7	3.2	61	61	3.0	2.6	881	960	5.7	5.8
Professional, Scientific & Technical Services	1,932	2,179	6.4	6.6	170	168	5.5	6.3	2,102	2,347	11.9	12.9
Management of Companies & Enterprises	215	196	0.5	0.6	31	31	X	X	246	227	1.6	1.9
Adm. & Support, Waste Management Services	1,125	1,121	4.1	5.3	158	178	7.8	10.5	1,283	1,299	11.9	15.8
Educational Services	279	288	1.3	1.8	48	47	27.5	25.2	327	335	28.8	27.0
Health & Social Assistance	2,313	2,505	9.0	10.7	145	135	33.5	34.6	2,458	2,640	42.5	45.3
Arts, Entertainment & Recreation	609	666	1.6	2.2	31	32	X	X	640	698	5.0	6.2
Accommodation & Food Services	1,829	1,746	12.8	15.7	172	172	0.2	0.2	2,001	1,918	27.7	35.0
Other Service (Except Public Administration)	4,059	3,692	X	X	145	151	X	X	4,204	3,843	15.0	15.9
Public Administration	81	70	X	X	50	47	0.0	0.0	131	117	51.3	52.8
Unclassified	264	976	0.3	1.4	1	3	0.0	51.0	265	979	0.3	1.5

Notes: (1) Number of businesses—includes all private and public sector businesses or organizations (including public administration) which issued T4 slips to employees for the year. Both incorporated and unincorporated entities are included but only if they issue T4 slips to employees. Non-employer businesses are excluded.

(2) Employment represented as ALU—Average Labour Unit—calculated by dividing total annual payroll by average annual earnings per employee. No distinction is made between full-time and part-time employees.

(3) In order to protect confidentiality some data is suppressed and is shown as "X".

Source: Statistics Canada, Small Business and Special Surveys Division, Employment Dynamics, 2008, Catalogue No. 61F0020-XCB.

Business by Size and Industry, Number and Payroll, Nova Scotia, 2000 and 2005

NAICS	Small Business (0-49.9 employees)				Larger Business (>50 employees)				Total Business			
	Number		Payroll (\$mln)		Number		Payroll (\$mln)		Number		Payroll (\$mln)	
	2000	2005	2000	2005	2000	2005	2000	2005	2000	2005	2000	2005
Total	29,489	29,712	2,792	3,735	2,730	2,651	8,762	10,691	32,219	32,363	11,554	14,426
Agriculture, Forestry, Fishing & Hunting	3,931	3,705	226	281	37	39	34	32	3,968	3,744	261	313
Mining and Oil & Gas Extraction	50	73	X	X	36	39	X	X	86	112	132	167
Utilities	16	21	X	X	9	10	X	X	25	31	126	146
Construction	3,346	3,684	357	491	135	131	211	247	3,481	3,815	568	738
Manufacturing	1,512	1,267	217	270	436	389	1,272	1,313	1,948	1,656	1,489	1,583
Wholesale Trade	1,550	1,398	231	283	433	415	334	435	1,983	1,813	565	717
Retail Trade	3,494	3,255	386	476	272	271	679	875	3,766	3,526	1,066	1,351
Transportation & Warehousing	1,171	1,098	124	149	128	128	413	462	1,299	1,226	537	611
Information & Cultural Industries	239	233	36	52	80	69	290	315	319	302	326	368
Finance & Insurance	654	640	90	128	152	135	441	475	806	775	531	603
Real Estate, Rental & Leasing	820	899	75	114	61	61	80	84	881	960	154	199
Professional, Scientific & Technical Services	1,932	2,179	228	322	170	168	217	321	2,102	2,347	445	642
Management of Companies & Enterprises	215	196	33	42	31	31	X	X	246	227	82	109
Adm. & Support, Waste Management Services	1,125	1,121	96	140	158	178	280	417	1,283	1,299	377	558
Educational Services	279	288	28	37	48	47	910	1,219	327	335	938	1,256
Health & Social Assistance	2,313	2,505	230	347	145	135	974	1,425	2,458	2,640	1,204	1,773
Arts, Entertainment & Recreation	609	666	24	32	31	32	X	X	640	698	106	121
Accommodation & Food Services	1,829	1,746	134	168	172	172	0	172	2,001	1,918	322	397
Other Service (Except Public Administration)	4,059	3,692	X	X	145	151	X	X	4,204	3,843	373	374
Public Administration	81	70	X	X	50	47	0	0	131	117	1,946	2,363
Unclassified	264	976	6	39	1	3	0	1	265	979	6	40

Notes: (1) Number of businesses--includes all private and public sector businesses or organizations (including public administration) which issued T4 slips to employees for the year. Both incorporated and unincorporated entities are included but only if they issue T4 slips to employees. Non-employer businesses are excluded.

(2) Employment represented as ALU--Average Labour Unit--calculated by dividing total annual payroll by average annual earnings per employee. No distinction is made between full-time and part-time employees.

(3) In order to protect confidentiality some data is suppressed and is shown as "X".

Source: Statistics Canada, Small Business and Special Surveys Division, Employment Dynamics, 2008, Catalogue No. 61F0020-XCB.

Business by Industry, Nova Scotia, 2000-2005

	% of 2005		% change since 2000		
	Number	Total	Number	Employment	Payroll
Total	32,363	100.0	0.4	6.3	24.9
Agriculture, Forestry, Fishing & Hunting	3,744	11.6	-5.6	-0.3	20.0
Mining and Oil & Gas Extraction	112	0.3	30.2	0.8	27.0
Utilities	31	0.1	24.0	-13.8	15.6
Construction	3,815	11.8	9.6	20.8	29.8
Manufacturing	1,656	5.1	-15.0	0.5	6.3
Wholesale Trade	1,813	5.6	-8.6	-5.5	27.0
Retail Trade	3,526	10.9	-6.4	6.5	26.7
Transportation & Warehousing	1,226	3.8	-5.6	6.9	13.8
Information & Cultural Industries	302	0.9	-5.3	-11.2	12.9
Finance & Insurance	775	2.4	-3.8	2.5	13.5
Real Estate, Rental & Leasing	960	3.0	9.0	2.5	28.7
Professional, Scientific & Technical Services	2,347	7.3	11.7	8.2	44.4
Management of Companies & Enterprises	227	0.7	-7.7	19.9	32.9
Adm. & Support, Waste Management Services	1,299	4.0	1.2	32.9	48.0
Educational Service	335	1.0	2.4	-6.4	34.0
Health & Social Assistance	2,640	8.2	7.4	6.5	47.2
Arts, Entertainment & Recreation	698	2.2	9.1	24.8	13.7
Accommodation & Food Services	1,918	5.9	-4.1	26.3	23.3
Other Service (Except Public Administration)	3,843	11.9	-8.6	6.1	0.1
Public Administration	117	0.4	-10.7	3.0	21.4
Unclassified	979	3.0	269.4	458.9	554.7

Notes: (1) Number of businesses--includes all private and public sector businesses, which issued T4 slips to employees for the year. Both incorporated and unincorporated entities are included but only if they issue T4 slips to employees. Non-employer businesses are excluded.

(2) Employment represented as ALU--Average Labour Unit--calculated by dividing total annual payroll by average annual earnings per employee. No distinction is made between full-time and part-time employees.

Source: Statistics Canada, Small Business and Special Surveys Division, Employment Dynamics, 2008, Catalogue No. 61F0020XCB.

Active Business Establishments by Employment, Nova Scotia, 2006

NAICS	Number of Employees						Total
	<5	5-19	20-49	50-99	100-499	500+	
Total Businesses All Sizes	17,022	9,009	2,599	873	635	84	30,222
Agriculture, Forestry, Fishing and Hunting	2,563	882	104	20	8	1	3,578
Mining and Oil and Gas Extraction	29	28	13	8	13	2	93
Utilities	18	6	3	0	1	2	30
Construction	2,501	827	210	64	25	0	3,627
Manufacturing	665	414	176	86	73	12	1,426
Wholesale Trade	691	611	187	41	36	1	1,567
Retail Trade	1,843	1,593	407	135	116	1	4,095
Transportation and Warehousing	701	243	95	38	31	5	1,113
Information and Cultural Industries	127	95	57	16	22	5	322
Finance and Insurance	459	257	147	31	16	5	915
Real Estate and Rental and Leasing	552	309	64	22	13	0	960
Professional, Scientific and Technical Services	1,390	488	138	51	27	0	2,094
Management of Companies and Enterprises	124	63	15	13	5	1	221
Administrative, Support and Waste Management	645	360	112	42	24	5	1,188
Educational Services	158	74	27	21	9	17	306
Health Care and Social Assistance	1,408	901	174	85	104	14	2,686
Arts, Entertainment and Recreation	320	215	65	28	7	1	636
Accommodation and Food Services	669	787	401	91	44	2	1,994
Other Services (except Public Administration)	2,051	732	135	31	20	1	2,970
Public Administration	108	124	69	50	41	9	401

Note: (1) The major source of updates for the Business Register is from Canada Revenue Agency's s Business Number Account Files. These employer accounts include business establishments, defined as the smallest operating entities capable of reporting industrial statistics and having paid employees. The Business Register does not include those business entities that do not maintain an employee payroll, but may have a workforce that consists of contracted workers, family members or business owner who are not included in those figures.

Source: Statistics Canada, Business Register, August 8, 2007.

Employer Business by Sector, Region and County, Nova Scotia, 2006

NAICS	Nova Scotia	Annapolis Valley Region 23	Annapolis County	Hants County	Kings County	Cape Breton Region 21	Cape Breton County	Inverness County	Richmond County	Victoria County
Total Businesses All Sizes (1)	30,222	3,789	632	1,169	1,988	4,367	2,670	909	287	501
Agriculture, Forestry, Fishing and Hunting	3,577	510	99	126	285	718	257	220	72	169
Mining and Oil and Gas Extraction	91	14	3	7	4	9	6	2	0	1
Utilities	29	3	0	0	3	4	2	1	0	1
Construction	3,631	554	70	221	263	438	294	88	31	25
Manufacturing	1,427	152	32	52	68	163	88	30	14	31
Wholesale Trade	1,567	149	25	43	81	136	102	16	9	9
Retail Trade	4,094	557	84	163	310	633	420	122	39	52
Transportation and Warehousing	1,113	165	17	75	73	177	101	42	13	21
Information and Cultural Industries	320	24	5	6	13	34	18	8	2	6
Finance and Insurance	915	98	16	21	61	82	64	11	2	5
Real Estate and Rental and Leasing	961	100	11	25	64	121	86	17	8	10
Professional, Scientific and Technical Services	2,094	211	38	62	111	215	147	38	11	19
Management of Companies and Enterprises	222	22	2	11	9	22	13	7	1	1
Administrative and Support, and Waste Management	1,188	127	18	43	66	157	120	25	4	8
Educational Services	306	34	4	6	24	43	32	9	0	2
Health Care and Social Assistance	2,685	331	49	84	198	419	323	53	19	24
Arts, Entertainment and Recreation	637	79	22	32	25	109	73	17	6	13
Accommodation and Food Services	1,994	213	47	59	107	386	201	106	12	67
Other Services (except Public Administration)	2,970	421	83	127	211	472	311	89	39	33
Public Administration	401	25	7	6	12	29	12	8	5	4

Note: (1) Includes 43 unknown establishments in 2006.

(2) The major source of updates for the Business Register is from Canada Revenue Agency's s Business Number Account Files. These employer accounts include business establishments, defined as the smallest operating entities capable of reporting all basic industrial statistics and having paid employees. The Business Register does not include those business entities that do not maintain an employee payroll, but may have a workforce that consists of contracted workers, family members or business owner, who are not included in those figures.

Source: Statistics Canada, Business Register August 8, 2007.

Employer Business by Sector, Region and County, Nova Scotia, 2006 (continued)

NAICS	Halifax County Region 25	North Shore Region 22	Antigonish County	Colchester County	Cumberland County	Guysborough County	Pictou County
Total Businesses All Sizes	11,702	5,194	763	1,648	1,025	313	1,445
Agriculture, Forestry, Fishing and Hunting	183	832	166	179	177	96	214
Mining and Oil and Gas Extraction	42	19	2	5	5	2	5
Utilities	11	6	2	1	1	1	1
Construction	1,514	601	80	194	113	30	184
Manufacturing	420	262	30	88	58	21	65
Wholesale Trade	814	220	21	108	36	5	50
Retail Trade	1,472	747	116	244	164	30	193
Transportation and Warehousing	355	250	36	84	45	13	72
Information and Cultural Industries	187	40	4	10	8	3	15
Finance and Insurance	513	118	10	52	14	3	39
Real Estate and Rental and Leasing	502	124	18	42	22	6	36
Professional, Scientific and Technical Services	1,219	264	50	79	44	5	86
Management of Companies and Enterprises	128	36	2	16	5	1	12
Administrative and Support, and Waste Management	612	165	15	58	31	7	54
Educational Services	162	41	9	13	8	0	11
Health Care and Social Assistance	1,174	430	72	136	87	22	113
Arts, Entertainment and Recreation	219	120	12	45	29	8	26
Accommodation and Food Services	783	341	42	111	59	23	106
Other Services (except Public Administration)	1,110	545	71	175	112	31	156
Public Administration	282	33	5	8	7	6	7

Note: (1) The major source of updates for the Business Register is from Canada Revenue Agency's s Business Number Account Files. These employer accounts include business establishments, defined as the smallest operating entities capable of reporting all basic industrial statistics and having paid employees. The Business Register does not include those business entities that do not maintain an employee payroll, but may have a workforce that consists of contracted workers, family members or business owner, who are not included in those figures.

Source: Statistics Canada, Business Register, August 8, 2007.

Employer Business by Sector, Region and County, Nova Scotia, 2006 (continued)

NAICS	Southern Region 24	Digby County	Lunenburg County	Queens County	Shelburne County	Yarmouth County
Total Businesses All Sizes	5,127	861	1,510	355	995	1,406
Agriculture, Forestry, Fishing and Hunting	1,331	245	128	55	422	481
Mining and Oil and Gas Extraction	7	2	3	0	1	1
Utilities	5	0	3	1	0	1
Construction	513	79	230	36	57	111
Manufacturing	429	75	90	26	132	106
Wholesale Trade	247	34	62	15	59	77
Retail Trade	679	110	262	53	90	164
Transportation and Warehousing	165	32	59	11	24	39
Information and Cultural Industries	35	8	11	4	3	9
Finance and Insurance	102	16	47	10	5	24
Real Estate and Rental and Leasing	113	10	41	7	13	42
Professional, Scientific and Technical Services	182	27	74	16	22	43
Management of Companies and Enterprises	14	0	6	0	4	4
Administrative and Support, and Waste Management	124	18	47	13	13	33
Educational Services	25	5	10	1	1	8
Health Care and Social Assistance	329	47	135	37	34	76
Arts, Entertainment and Recreation	110	16	47	16	13	18
Accommodation and Food Services	269	64	96	18	32	59
Other Services (except Public Administration)	416	63	151	31	65	106
Public Administration	32	10	8	5	5	4

Note: (1) The major source of updates for the Business Register is from Canada Revenue Agency's s Business Number Account Files. These employer accounts include business establishments, defined as the smallest operating entities capable of reporting all basic industrial statistics and having paid employees. The Business Register does not include those business entities that do not maintain an employee payroll, but may have a workforce that consists of contracted workers, family members or business owner, who are not included in those figures.

Source: Statistics Canada, Business Register, August 8, 2007.

**Registration of New Companies by Type of Company, Nova Scotia
 2002-2003 to 2006-2007**

Company Type	2002-2003	2003-2004	2004-2005	2005-2006	2006-2007
Total	9,462	9,209	8,858	9,524	8,888
Co-op Associations	17	28	32	27	18
Condominiums	5	8	11	16	20
Credit Union	1	0	0	0	0
Non-Registered	4	11	10	6	4
Registrations under Corporations Registration Act	639	497	506	725	728
Incorporations under the Companies Act	3,448	3,188	3,156	3,489	3,054
Extra-Provincial Limited Partnership	48	46	72	78	103
N.S. Limited Partnership	36	29	26	47	51
Partnership/Business Name	4,891	5,085	4,730	4,834	4,586
Society	371	315	315	302	319
Rarely Used Act	2	2	0	0	5

Source: Service Nova Scotia and Municipal Relations, Registry of Joint Stock Companies.
<http://www.gov.ns.ca/snsmr/rjsc/>

Nova Scotia Business Start-Ups and Exits by Industry, 2000 and 2005

NAICS	Start-Ups				Exits			
	Firms		ALU ['000]		Firms		ALU ['000]	
	2000	2005	2000	2005	2000	2005	2000	2005
Total	N/A	12,531	N/A	50,210	12,387	N/A	46,849	N/A
Agriculture, Forestry, Fishing & Hunting	N/A	1,171	N/A	2,337	1,395	N/A	2,386	N/A
Mining and Oil & Gas Extraction	N/A	58	N/A	199	32	N/A	109	N/A
Utilities	N/A	15	N/A	59	9	N/A	79	N/A
Construction	N/A	1,609	N/A	3,684	1,275	N/A	2,608	N/A
Manufacturing	N/A	460	N/A	2,839	752	N/A	3,182	N/A
Wholesale Trade	N/A	551	N/A	2,523	721	N/A	2,770	N/A
Retail Trade	N/A	1,168	N/A	5,147	1,408	N/A	5,708	N/A
Transportation & Warehousing	N/A	484	N/A	2,387	557	N/A	1,657	N/A
Information & Cultural Industries	N/A	132	N/A	679	149	N/A	919	N/A
Finance & Insurance	N/A	288	N/A	801	319	N/A	1,352	N/A
Real Estate, Rental & Leasing	N/A	392	N/A	1,218	313	N/A	725	N/A
Professional, Scientific & Technical Service	N/A	1,094	N/A	3,551	849	N/A	2,521	N/A
Management of Companies & Enterprises	N/A	102	N/A	287	121	N/A	193	N/A
Adm. & Support, Waste Management Servi	N/A	560	N/A	2,757	544	N/A	1,532	N/A
Educational Service	N/A	146	N/A	2,620	138	N/A	643	N/A
Health & Social Assistance	N/A	999	N/A	6,252	817	N/A	12,326	N/A
Arts, Entertainment & Recreation	N/A	261	N/A	836	203	N/A	550	N/A
Accommodation & Food Services	N/A	758	N/A	8,079	841	N/A	4,990	N/A
Other Service (Except Public Administrator	N/A	1,328	N/A	2,561	1,689	N/A	2,363	N/A
Public Administration	N/A	14	N/A	10	28	N/A	41	N/A
Unclassified	N/A	941	N/A	1,384	227	N/A	195	N/A

Notes: (1) Number of businesses--includes all private and public sector businesses or organizations (including public administration) which issued T4 slips to employees for the year. Both incorporated and unincorporated entities are included but only if they issue T4 slips to employees. Non-employer businesses are excluded.

(2) Employment represented as ALU--Average Labour Unit--calculated by dividing total annual payroll by average annual earnings per employee. No distinction is made between full-time and part-time employees.

(3) N/A - data not available at this time.

Source: Statistics Canada, Small Business and Special Surveys Division, Employment Dynamics, 2008, Catalogue No. 61F0020-XCB.

Business Bankruptcies Reported by Type of Industry, Nova Scotia, 2005 to 2007

	2005		2006		2007	
	Number	Liabilities [\$]	Number	Liabilities [\$]	Number	Liabilities [\$]
Total Businesses All Sizes	277	40,852,812	241	53,310,964	206	48,119,681
Agriculture, Forestry, Fishing and Hunting	17	1,647,823	13	2,322,181	1	4,903,525
Mining and Oil and Gas Extraction	0	0	1	608,129	0	0
Utilities	0	0	1	317,850	0	0
Construction	50	7,624,657	44	8,372,090	35	7,409,665
Manufacturing	10	5,536,627	17	5,497,144	13	4,885,218
Wholesale Trade	10	990,766	9	1,286,580	3	659,266
Retail Trade	47	7,089,641	42	6,920,573	22	6,976,719
Transportation and Warehousing	38	4,017,250	23	3,120,207	23	5,549,844
Information and Cultural Industries	4	632,219	4	544,903	5	426,316
Finance and Insurance	5	589,143	3	2,409,813	4	710,922
Real Estate and Rental and Leasing	7	1,212,541	10	5,067,513	7	1,491,729
Professional, Scientific and Technical Services	15	1,463,716	12	3,624,255	18	3,386,417
Management of Companies and Enterprises	0	0	0	0	0	0
Administrative, Support & Waste Management	12	1,575,303	6	1,611,373	14	992,012
Educational Services	2	322,176	3	1,613,873	0	0
Health Care and Social Assistance	2	107,900	3	319,208	4	715,496
Arts, Entertainment and Recreation	10	1,508,199	4	552,125	8	983,693
Accommodation and Food Services	28	3,481,390	22	5,693,107	20	5,549,207
Other Services (except Public Administration)	20	3,053,460	23	3,326,109	18	3,479,654
Public Administration	0	0	1	103,931	0	0

Note: A business bankruptcy is identified as being a bankruptcy which is chiefly attributable to the liabilities incurred as a result of the carrying on of a commercial venture or business and includes proprietorships, partnerships and Limited Companies.

Source: Industry Canada, Office of the Superintendent of Bankruptcy, Annual Statistical Report for the 2007 calendar year.

Small Business Profiles, Nova Scotia, 2004

NAICS	Agriculture Forestry, Fishing & Hunting	Mining & Oil & Gas Extraction	Construction	Utilities
Number of Businesses	3,211	64	3,589	17
Total Revenue [\$ 000]	324.6	741.6	475.4	373.5
Cost of Sales [\$ 000]	62.8	315.5	283.0	165.2
Wages and Benefits	7.5	43.1	63.6	19.3
Purchases, Materials & Subcontracts	58.1	270.9	226.5	142.6
Opening Inventory	8.9	62.0	38.2	34.8
Closing Inventory	11.6	60.5	45.3	31.5
Operating Expenses [\$ 000]	234.3	1,626.8	176.0	395.8
Labour and Commissions	80.4	805.5	66.3	224.6
Amortization	25.5	60.1	15.9	28.9
Repairs & Maintenance	15.2	53.6	7.9	47.8
Utilities & Telephone	11.7	16.6	7.3	13.7
Rent	5.9	13.7	5.4	9.1
Interest & Bank Charges	8.5	18.3	8.0	4.8
Professional & Business Fees	3.6	195.5	7.8	30.4
Advertising & Promotion	0.8	2.4	2.2	3.6
Delivery, Shipping & Warehouse	3.2	2.7	0.1	0.0
Insurance	5.2	11.2	5.7	6.4
Other Expenses	74.3	447.2	49.4	26.5
Total Expenses [\$ 000]	297.1	1,942.4	459.0	561.0
Net profit/loss [\$ 000]	27.5	-1,200.9	16.3	-187.5
Profitable Businesses				
Percent of Businesses [%]	77.2	60.5	69.9	N/A
Total Revenue [\$ 000]	313.1	927.1	492.1	N/A
Total Expenses [\$ 000]	263.9	777.8	448.7	N/A
Net Profit [\$ 000]	49.2	149.0	43.4	N/A
Non-Profitable Businesses				
Total Revenue [\$ 000]	363.3	457.9	436.4	411.0
Total Expenses [\$ 000]	409.3	3,724.3	482.9	828.4
Net Loss [\$ 000]	-45.9	-3,266.4	-46.5	-417.4

Source: Industry Canada, 2004 Small Business Profiles, April 2008.

Small Business Profiles, Nova Scotia, 2004 (continued)

NAICS	Manufacturing	Wholesale Trade	Retail Trade	Transportation & Warehousing
Number of Businesses	1,115.0	1,220	3,583	1,284
Total Revenue [\$ 000]	746.4	897.1	641.9	358.6
Cost of Sales [\$ 000]	470.5	606.1	462.1	85.9
Wages and Benefits	82.8	18.8	8.7	14.2
Purchases, Materials & Subcontracts	396.1	595.9	455.3	74.2
Opening Inventory	83.1	102.6	78.3	3.5
Closing Inventory	91.5	111.1	80.2	6.0
Operating Expenses [\$ 000]	262.5	263.0	165.3	262.2
Labor and Commissions	99.9	126.8	77.9	84.0
Amortization	26.2	13.8	7.6	22.4
Repairs & Maintenance	10.4	5.8	4.7	21.8
Utilities & Telephone	13.2	9.6	7.7	22.8
Rent	11.4	12.1	14.7	9.9
Interest & Bank Charges	11.2	8.7	4.4	6.0
Professional & Business Fees	11.0	9.7	4.9	5.8
Advertising & Promotion	6.9	6.8	6.4	1.1
Delivery, Shipping & Warehouse	4.7	5.4	1.8	4.1
Insurance	7.4	5.7	3.5	9.6
Other Expenses	60.2	58.6	31.8	74.6
Total Expenses [\$ 000]	733.0	869.1	627.4	348.2
Net profit/loss [\$ 000]	13.4	28.0	14.5	10.4
Profitable Businesses				
Percent of Businesses [%]	64.4	67.8	64.4	71.9
Total Revenue [\$ 000]	808.3	1,014.3	694.6	336.2
Total Expenses [\$ 000]	740.9	948.9	656.9	306.1
Net Profit [\$ 000]	67.4	65.4	37.7	30.1
Non-Profitable Businesses				
Total Revenue [\$ 000]	634.3	650.4	546.4	416.0
Total Expenses [\$ 000]	718.7	701.1	573.9	456.1
Net Loss [\$ 000]	-84.4	-50.7	-27.5	-40.1

Source: Industry Canada, 2004 Small Business Profiles, April 2008.

Small Business Profiles, Nova Scotia, 2004 (continued)

NAICS	Information & Cultural Industries	Real Estate, Rental & Leasing	Professional Scientific Technical	Management of Companies & Enterprises
Number of Businesses	372	3,464	2,867	926
Total Revenue [\$ 000]	462.5	238.5	257.7	312.1
Cost of Sales [\$ 000]	168.6	20.7	36.5	37.7
Wages and Benefits	19.3	3.3	7.8	3.5
Purchases, Materials & Subcontracts	150.4	19.6	30.6	47.0
Opening Inventory	10.7	9.0	5.6	8.5
Closing Inventory	11.8	11.3	7.5	21.3
Operating Expenses [\$ 000]	321.9	173.7	176.3	215.0
Labour and Commissions	98.5	32.7	82.2	35.1
Amortization	72.9	19.5	5.7	11.2
Repairs & Maintenance	2.7	18.2	1.7	3.3
Utilities & Telephone	14.9	17.2	4.3	3.3
Rent	12.9	4.5	8.0	3.4
Interest & Bank Charges	8.2	30.3	2.9	33.2
Professional & Business Fees	15.4	8.3	16.6	16.3
Advertising & Promotion	5.5	2.1	3.1	1.6
Delivery, Shipping & Warehouse	6.8	0.1	0.8	0.1
Insurance	2.3	3.9	2.6	3.6
Other Expenses	81.9	37.0	48.4	103.8
Total Expenses [\$ 000]	490.5	194.4	212.8	252.7
Net profit/loss [\$ 000]	-27.9	44.1	44.4	59.4
Profitable Businesses				
Percent of Businesses [%]	59.8	76.5	80.6	81.2
Total Revenue [\$ 000]	391.6	244.2	251.9	301.3
Total Expenses [\$ 000]	334.8	175.0	173.3	99.7
Net Profit [\$ 000]	56.8	69.2	78.0	201.6
Non-Profitable Businesses				
Total Revenue [\$ 000]	568.0	219.9	281.8	358.9
Total Expenses [\$ 000]	722.0	257.6	376.9	913.8
Net Loss [\$ 000]	-154.0	-37.7	-95.1	-554.9

Source: Industry Canada, 2004 Small Business Profiles, April 2008.

Small Business Profiles, Nova Scotia, 2004 (continued)

NAICS	Administrative Support, Waste Management	Educational Services	Health Care & Social Assistance	Arts, Entertainment & Recreation
Number of Businesses	1,027	201	2,819	478
Total Revenue [\$ 000]	426.7	431.1	281.7	296.6
Cost of Sales [\$ 000]	172.1	47.7	13.9	78.0
Wages and Benefits	55.7	8.6	4.8	8.9
Purchases, Materials & Subcontracts	117.8	40.7	8.0	67.1
Opening Inventory	19.0	4.6	2.8	10.2
Closing Inventory	20.4	6.2	1.8	8.3
Operating Expenses [\$ 000]	229.1	373.4	173.3	207.3
Labour and Commissions	99.8	165.7	93.6	73.3
Amortization	13.6	14.6	4.5	15.6
Repairs & Maintenance	7.0	8.3	3.8	11.5
Utilities & Telephone	8.7	10.1	4.1	9.3
Rent	11.4	38.6	10.9	19.7
Interest & Bank Charges	4.6	3.6	2.6	6.7
Professional & Business Fees	15.3	24.4	11.3	8.9
Advertising & Promotion	3.9	17.4	1.1	7.2
Delivery, Shipping & Warehouse	1.1	1.3	0.0	0.1
Insurance	5.4	4.5	3.0	3.9
Other Expenses	58.3	85.0	38.2	51.0
Total Expenses [\$ 000]	401.1	421.1	187.2	285.3
Net profit/loss [\$ 000]	25.6	10.0	94.5	11.3
Profitable Businesses				
Percent of Businesses [%]	71.1	60.4	92.5	62.2
Total Revenue [\$ 000]	455.5	410.0	273.8	284.8
Total Expenses [\$ 000]	402.6	359.3	169.7	243.5
Net Profit [\$ 000]	52.9	50.6	104.1	41.4
Non-Profitable Businesses				
Total Revenue [\$ 000]	356.0	463.4	379.8	315.8
Total Expenses [\$ 000]	397.4	515.4	403.7	354.1
Net Loss [\$ 000]	-41.5	-52.1	-23.8	-38.3

Source: Industry Canada, 2004 Small Business Profiles, April 2008.

Small Business Profiles, Nova Scotia, 2004 (continued)

NAICS	Accommodation & Food Services	Other Services (except Public Administration)
Number of Businesses	1,779	1,975
Total Revenue [\$ 000]	489.4	302.5
Cost of Sales [\$ 000]	211.1	132.5
Wages and Benefits	33.5	25.3
Purchases, Materials & Subcontracts	178.4	108.3
Opening Inventory	9.0	18.3
Closing Inventory	9.7	19.4
Operating Expenses [\$ 000]	266.5	161.9
Labour and Commissions	108.0	62.2
Amortization	17.3	6.3
Repairs & Maintenance	14.3	8.0
Utilities & Telephone	19.0	10.9
Rent	27.4	11.5
Interest & Bank Charges	8.7	2.8
Professional & Business Fees	6.6	6.2
Advertising & Promotion	12.4	7.4
Delivery, Shipping & Warehouse	0.9	0.4
Insurance	5.1	4.0
Other Expenses	46.8	42.0
Total Expenses [\$ 000]	477.6	294.4
Net profit/loss [\$ 000]	11.7	8.1
Profitable Businesses		
Percent of Businesses [%]	56.5	65.3
Total Revenue [\$ 000]	570.6	301.4
Total Expenses [\$ 000]	527.7	271.8
Net Profit [\$ 000]	42.6	29.6
Non-Profitable Businesses		
Total Revenue [\$ 000]	384.0	304.6
Total Expenses [\$ 000]	412.4	336.9
Net Loss [\$ 000]	-28.5	-32.4

Source: Industry Canada, 2002 Small Business Profiles, April 2008.

Financial Ratios, Small Business, Nova Scotia, 2004

NAICS	Interest Coverage Ratio	Gross Margin [%]
Agriculture, Forestry, Fishing and Hunting	4.2	80.6
Mining and Oil and Gas Extraction	-64.8	57.5
Utilities	-37.8	55.8
Construction	3.0	40.5
Manufacturing	2.2	37.0
Wholesale Trade	4.2	32.4
Retail Trade	4.3	28.0
Transportation and Warehousing	2.7	76.0
Information and Cultural Industries	-2.4	63.6
Finance and Insurance	X	X
Real Estate and Rental and Leasing	2.5	91.3
Professional, Scientific and Technical Services	16.1	85.8
Management of Companies and Enterprises	2.8	87.9
Administrative and Support, Waste Management and Remediation	6.6	59.7
Educational Services	3.7	88.9
Health Care and Social Assistance	36.8	95.1
Arts, Entertainment and Recreation	2.7	73.7
Accommodation and Food Services	2.3	56.9
Other Services (except Public Administration)	3.9	56.2
Public Administration	X	X

Note: In order to protect confidentiality some data is suppressed and is shown as "X".

Source: Industry Canada, 2004 Small Business Profiles, April 2008.